



April 5, 2016

Francis Zappone  
Deputy Town Supervisor  
Town of Southampton  
116 Hampton Road  
Southampton NY 11968

Dear Mr. Zappone:

On behalf of New York State and Empire State Development, please let me express my enthusiasm for working with you and the Town of Southampton to expand Good Ground Park in New York State.

Based on CFA # 52467 and as we understand the project, the Town of Southampton will invest \$730,192 to expand the footprint of Good Ground Park, create a 'Gateway' entrance to the park along Montauk Highway in Southampton, and construct new park amenities in Southampton, Suffolk County. This project will further revitalize the downtown and provide a venue for a wide range of recreational activities such as fairs, concerts, and festivals.

To encourage you to proceed with this project, we are offering the Town of Southampton incentives valued at \$70,000.

Please review the attached Incentive Proposal to see how New York State and Empire State Development are prepared to assist the Town of Southampton with its project located in the Long Island Region of New York State. If you choose to accept our offer, please acknowledge your decision by endorsing the last page of the attached proposal and returning one copy to me and one copy, including the \$250 Application Fee, to Edwin Lee, Vice President of Empire State Development's Loans and Grants Department by May 9<sup>th</sup>, 2016.

We look forward to working with you on this exciting project and can be reached at 631-435-0717 at your convenience.

Very truly yours,



Cara Longworth  
Long Island Regional Director

cc: Edwin Lee

Attachment: ESD Incentive Proposal